

MITSUBISHI ESTATE

FACT BOOK 2012/3

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	6. Residential Business Data	10	This FACT BOOK contains "forward-looking statements" which
	7. Special Purpose Vehicle	11	relate to, without limitation, our future economic performance, our plans and objectives for future operations and projections of
	8. Total Assets of Major Overseas Subsidiaries	11	revenue and other financial items. Forward-looking statements are inherently subject to risks and
	9. International Business (Rockefeller Group, Inc.)	11	uncertainties, many of which we cannot predict with accuracy and some of which we might not even anticipate.
III. Summary of Consolidated Financial Statements	1. Consolidated Balance Sheets	12,13	Future events and actual results, financial and otherwise,
	2. Consolidated Income Statements	14	may differ materially from the events and results discussed in the forward-looking statements.
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I. Performance Comparisons (Consolidated)

1. Income Statement Results for 2012/3 and 2011/3

		Millions of yen	(rounded down)
	2012/3 Results	2011/3 Results	Change
Building Business	510,850	463,939	46,910
Residential Business	342,823	369,145	(26,321)
Commercial Property Development & Investment	55,809	47,907	7,902
International Business	42,108	45,091	(2,983)
Investment Management	5,924	5,220	704
Architectural Design & Engineering	19,932	18,584	1,348
Hotel Business	25,654	27,643	(1,988)
Real Estate Services	26,085	27,719	(1,633)
Other	3,506	3,443	62
Eliminations	(19,628)	(20,248)	620
Revenue from Operations	1,013,069	988,447	24,622
Building Business	146,007	141,823	4,184
Residential Business	4,792	12,234	(7,441)
Commercial Property Development & Investment	1,609	5,674	(4,064)
International Business	8,020	10,015	(1,994)
Investment Management	1,464	2,528	(1,064)
Architectural Design & Engineering	1,190	590	600
Hotel Business	(278)	(340)	62
Real Estate Services	(57)	430	(488)
Other	181	411	(229)
Eliminations or Corporate	(16,632)	(15,109)	(1,523)
Operating Income	146,299	158,258	(11,958)
Non-operating revenue	9,122	8,503	618
Non-operating expense	34,756	35,930	(1,174)
Income Before Taxes and Special Items	120,665	130,830	(10,165)
Extraordinary income	2,205	-	2,205
Extraordinary loss	35,357	14,874	20,482
Income Before Income Taxes and Minority Interests	87,513	115,955	(28,442)
Corporation tax, etc.	18,644	48,641	(29,997)
Income Before Minority Interests	68,869	67,314	1,554
Minority interests	12,356	3,095	9,261
Net Income	56,512	64,219	(7,706)

■Breakdown of Extraordinary income

Gain on sales of fixed assets Total

Breakdown of Extraordinary loss	2012/3 Results	2011/3 Results	Change
Loss related to retirement of fixed assets	7,728	3,052	4,675
Loss on valuation of investment securities	-	3,286	(3,286)
Impairment loss	18,133	2,788	15,344
Loss related to measures of soil pollution	1,569	-	1,569
Impairment loss on equity investments	3,011	3,587	(576)
Loss on the disaster	-	2,159	(2,159)
Loss related to serviced apartment business	3,618	-	3,618
Loss related to termination cost of employee benefit facility (clinic)	1,296	-	1,296
Total	35,357	14,874	20,482

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2012/3 Results	2011/3 Results	Change
2,205	-	2,205
2,205	-	2,205

Millions	of yen	(rounded	down)

		· · · ·	(rounded down)
	2012/3 Results	2012/3 Previous Estimates	Change
Building Business	510,850	507,000	3,850
Residential Business	342,823	344,000	(1,177)
Commercial Property Development & Investment	55,809	58,000	(2,191)
International Business	42,108	38,000	4,108
Investment Management	5,924	5,000	924
Architectural Design & Engineering	19,932	19,000	932
Hotel Business	25,654	26,000	(346)
Real Estate Services	26,085	27,000	(915)
Other	3,506	3,000	506
Eliminations	(19,628)	(17,000)	(2,628)
Revenue from Operations	1,013,069	1,010,000	3,069
Building Business	146,007	147,000	(993)
Residential Business	4,792	3,500	1,292
Commercial Property Development & Investment	1,609	1,000	609
International Business	8,020	7,000	1,020
Investment Management	1,464	2,000	(536)
Architectural Design & Engineering	1,190	1,000	190
Hotel Business	(278)	0	(278)
Real Estate Services	(57)	0	(57)
Other	181	500	(319)
Eliminations or Corporate	(16,632)	(16,000)	(632)
Operating Income	146,299	146,000	299
Non-operating revenue	9,122	7,000	2,122
Non-operating expense	34,756	43,000	(8,244)
Income Before Taxes and Special Items	120,665	110,000	10,665
Extraordinary income	2,205	2,000	205
Extraordinary loss	35,357	11,000	24,357
Income Before Income Taxes and Minority Interests	87,513	101,000	(13,487)
Corporate tax, etc.	18,644	34,000	(15,356)
Income Before Minority Interests	68,869	67,000	1,869
Minority interests	12,356	12,000	356
Net Income	56,512	55,000	1,512

Breakdown of Extraordinary income

Gain on sales of fixed assets Total

Breakdown of Extraordinary loss	2012/3 Results	2012/3 Previous Estimates	Change
Loss related to retirement of fixed assets	7,728	3,000	4,728
Loss on valuation of investment securities	-	4,000	(4,000)
Impairment loss	18,133	-	18,133
Loss related to measures of soil pollution	1,569	-	1,569
Impairment loss on equity investments	3,011	-	3,011
Loss related to serviced apartment business	3,618	4,000	(382)
Loss related to termination cost of employee benefit facility (clinic)	1,296	-	1,296
Total	35,357	11,000	24,357

Millions of yen (rounded de	own)	
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2012/3 Results	2012/3 Previous Estimates	Change
2,205	2,000	205
2,205	2,000	205

Millions of yen (rounded down)

3. Income Statement Estimates for 2013/3 and Results for 2012/3

		Millions of yen	(rounded down)
	2013/3 Estimates	2012/3 Results	Change
Building Business	498,000	510,850	(12,850)
Residential Business	308,000	342,823	(34,823)
Commercial Property Development & Investment	10,000	55,809	(45,809)
International Business	46,000	42,108	3,892
Investment Management	5,000	5,924	(924)
Architectural Design & Engineering	19,000	19,932	(932)
Hotel Business	30,000	25,654	4,346
Real Estate Services	27,000	26,085	915
Other	4,000	3,506	494
Eliminations	(20,000)	(19,628)	(372)
Revenue from Operations	927,000	1,013,069	(86,069)
Building Business	127,000	146,007	(19,007)
Residential Business	9,000	4,792	4,208
Commercial Property Development & Investment	2,000	1,609	391
International Business	8,000	8,020	(20)
Investment Management	2,000	1,464	536
Architectural Design & Engineering	1,000	1,190	(190)
Hotel Business	500	(278)	778
Real Estate Services	500	(57)	557
Other	500	181	319
Eliminations or Corporate	(16,500)	(16,632)	132
Operating Income	134,000	146,299	(12,299)
Non-operating revenue	9,000	9,122	(122)
Non-operating expense	34,000	34,756	(756)
Income Before Taxes and Special Items	109,000	120,665	(11,665)
Extraordinary income	1,000	2,205	(1,205)
Extraordinary loss	27,000	35,357	(8,357)
Income Before Income Taxes and Minority Interests	83,000	87,513	(4,513)
Corporate tax, etc.	26,000	18,644	7,356
Income Before Minority Interests	57,000	68,869	(11,869)
Minority interests	7,000	12,356	(5,356)
Net Income	50,000	56,512	(6,512)

■Breakdown of Extraordinary income

Gain on sales of fixed assets
Other extraordinary income
Total

Breakdown of Extraordinary loss	2013/3 Estimates	2012/3 Results	Change
Loss related to retirement of fixed assets	27,000	7,728	19,272
Impairment loss	-	18,133	(18,133)
Loss related to measures of soil pollution	-	1,569	(1,569)
Impairment loss on equity investments	-	3,011	(3,011)
Loss related to serviced apartment business	-	3,618	(3,618)
Loss related to termination cost of employee benefit facility (clinic)	-	1,296	(1,296)
Total	27,000	35,357	(8,357)

		(
2013/3 Estimates	2012/3 Results	Change
-	2,205	(2,205)
1,000	-	1,000
1,000	2,205	(1,205)

Millions of yen (rounded down)

Millions of yen (rounded down)

4. Balance Sheet Results at Periods Ended 2012/3 and 2011/3

Millions of yen (rounded down)								
	At Mar 31, 2012	At Mar 31, 2011	Change					
Assets								
I. Current assets								
1. Cash	215,741	224,688	(8,946)					
2. Notes and accounts receivable-trade	41,927	40,130	1,796					
3. Marketable securities	866	5,094	(4,227)					
4. Property for sale	120,573	217,420	(96,846)					
5. Property for sale in progress	328,127	324,713	3,413					
6. Property for development	8,632	8,801	(168)					
7. Appropriated construction in progress	7,208	7,627	(419)					
8. Other inventories	859	841	17					
9. Equity investments	288,548	209,900	78,648					
10. Deferred income taxes	15,148	18,849	(3,700)					
11. Other current assets	58,199	42,361	15,837					
12. Allowance for doubtful accounts	(2,130)	(502)	(1,627)					
Total current assets	1,083,704	1,099,926	(16,221)					
II. Fixed assets								
1. Property and equipment								
(1)Buildings and structures	825,602	788,952	36,650					
(2) Machinery and equipment	20,646	21,575	(929)					
(3) Land	1,672,379	1,613,702	58,676					
(4) Land in trust	308,932	245,091	63,841					
(5) Construction in progress	41,037	35,516	5,521					
(6) Other property and equipment	13,637	12,467	1,170					
Total property and equipment	2,882,235	2,717,305	164,930					
2. Intangible assets								
(1) Leaseholds	88,889	86,802	2,086					
(2) Other intangible assets	7,454	8,578	(1,123)					
Total intangible assets	96,344	95,381	963					
3. Investments and other assets								
(1) Investment securities	173,991	183,318	(9,327)					
(2) Long-term loans	1,672	1,726	(53)					
(3) Lease deposits	101,833	97,238	4,595					
(4) Deferred income taxes	7,803	5,847	1,956					
(5) Other investments	41,407	46,571	(5,163)					
(6) Allowance for doubtful accounts	(1,978)	(2,105)	127					
Total investments and other assets	324,730	332,596	(7,865)					
Total fixed assets	3,303,310	3,145,283	158,027					
Total assets	4,387,015	4,245,209	141,806					

	At Mar 31, 2012	Millions of yen At Mar 31, 2011	Change
Liabilities			0
I. Current liabilities			
1. Notes and accounts payable-trade	77,860	76,113	1,747
2. Short-term borrowings	79,002	75,507	3,495
3. Current portion of long-term debt	147,695	201,885	(54,190
4. Bonds due within one year	76,235	36,330	39,904
5. Accrued income taxes	15,455	15,857	(401
6. Deferred tax liability	-	1	(1
7. Other current liabilities	162,804	127,210	35,593
Total current liabilities	-	532,906	26,14
II. Long-term liabilities	,	,	,
1. Bonds	560,000	530,000	30,000
2. Long-term borrowings	845,635	788,097	57,53
3. Lease deposits received	373,189	374,719	(1,529
4. Deferred tax liability	181,398	214,060	(32,66)
5. Deferred tax liabilities on land revaluation	321,230	332,181	(10,950
6. Accrued employees' retirement benefits	15,420	15,322	98
7. Accrued directors' retirement benefits	712	587	124
8. Negative goodwill	82,995	79,074	3,920
9. Other long-term liabilities	73,463	63,210	10,252
Total long-term liabilities	-	2,397,254	56,791
Total liabilities		2,930,161	82,939
Net Assets			
I. Shareholders' Equity			
1. Capital	141,373	141,373	
2. Capital surplus	170,485	170,485	
3. Retained earnings	471,087	449,889	21,198
4. Less treasury stock, at cost	(4,366)	(4,390)	2
Total shareholders' equity	778,580	757,358	21,22
II. Other accumulated comprehensive income			
1. Unrealized holding gain on securities	47,251	48,021	(77
2. Deferred gains or losses on hedging instruments	(238)	(254)	1
3. Land revaluation reserve	500,647	458,297	42,350
4. Foreign currency translation adjustments	(69,449)	(61,151)	(8,29
Total other accumulated comprehensive income	478,211	444,912	33,29
III. Stock acquisition rights	451	381	7
IV. Minority interests	116,672	112,395	4,270
Total net assets	1,373,915	1,315,047	58,86
Total liabilities and net assets	4,387,015	4,245,209	141,80

II. Highlights

1. Major Performance Items (Consolidated
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(Millions of yen)

	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3 (Estimates)
Revenue from operations	787,652	942,626	1,013,415	988,447	1,013,069	927,000
Operating income	177,983	138,567	148,972	158,258	146,299	134,000
Income before taxes and special items	162,061	108,624	117,381	130,830	120,665	109,000
Net income	86,963	45,423	11,900	64,219	56,512	50,000
Total assets	4,327,137	4,429,070	4,355,065	4,245,209	4,387,015	4,609,000
Shareholders' equity*1	1,238,889	1,148,494	1,183,156	1,202,270	1,256,791	1,293,000
Interest-bearing debt	1,645,407	1,834,195	1,762,111	1,639,050	1,716,890	1,934,000
Cash flow from operating activities	(16,248)	45,824	212,668	259,263	203,243	27,500
Cash flow from investing activities	(212,207)	(214,500)	(112,639)	(67,223)	(272,009)	(198,500)
Cash flow from financing activities	238,942	141,055	(106,852)	(140,269)	57,189	112,000
EBITDA*2	245,911	209,522	230,730	237,109	222,885	212,000
Return on assets (ROA)*3	4.9 %	3.3 %	3.5 %	3.8 %	3.5 %	3.1 %
Interest coverage ratio (ICR)*4	8.5 times	4.7 times	5.2 times	6.6 times	6.5 times	5.8 times
Return on equity (ROE)*5	7.1 %	3.8 %	1.0 %	5.4 %	4.6 %	3.9 %
Earnings per share (EPS) (Yen)	62.99	32.90	8.58	46.27	40.72	36.03

*1 Shareholders' equity = (Net assets - Stock acquisition rights - Minority interest)

*2 EBITDA = (Operating income + Interest income + Dividend income + Equity in earnings of unconsolidated subsidiaries and affiliates + Depreciation + Amortization of goodwill)

*3 ROA = (Operating income + Interest income + Dividend income + Equity in earnings of unconsolidated subsidiaries and affiliates) / Total assets (average)

*4 ICR = (Operating income + Interest income + Dividend income + Equity in earnings of unconsolidated subsidiaries and affiliates) / Interest expense

*5 ROE = Net income / Shareholders' equity (average)

2. Segment Information (Consolidated)

(1) Revenue from Operations	2008/	/3	2009	0/3	2010)/3	201	1/3	
									(New Segment)
Building Business	380,562	46.9%	406,606	42.3%	489,696	47.4%	463,939	46.0%	Building Business
Residential Business	213,903	26.3%	309,039	32.1%	350,008	33.8%	336,595	33.3%	Residential Business
Urban Development & Investment Management	29,430	3.6%	91,919	9.6%	50,691	4.9%	52,987	5.2%	Commercial Property Development & Investment
International Business	71,920	8.9%	47,382	4.9%	40,187	3.9%	45,091	4.5%	International Business
									Investment Management
Architectural Design & Engineering	19,086	2.3%	20,058	2.1%	19,466	1.9%	18,584	1.8%	Architectural Design & Engineering
Custom-Built Housing	31,216	3.8%	29,349	3.0%	26,427	2.5%	33,290	3.3%	
Hotel Business	33,163	4.1%	30,775	3.2%	28,564	2.8%	27,643	2.7%	Hotel Business
Real Estate Services	27,941	3.4%	23,374	2.4%	25,816	2.5%	27,719	2.7%	Real Estate Services
Other	4,982	0.6%	3,872	0.4%	3,281	0.3%	3,443	0.3%	Other
Eliminations or corporate	(24,554)		(19,752)		(20,724)		(20,849)		Eliminations or corporate
	787,652		942,626		1,013,415		988,447		

(2) Operating income	2008/3	2009/3	2010/3	2011/3	
					(New Segment)
Building Business	114,490	119,204	149,836	141,823	Building Business
Residential Business	24,326	(15,460)	(35,730)	11,783	Residential Business
Urban Development & Investment Management	16,863	33,504	40,259	8,187	Commercial Property Development & Investment
International Business	27,544	12,526	10,496	10,015	International Business
					Investment Management
Architectural Design & Engineering	2,324	2,178	1,392	590	Architectural Design & Engineering
Custom-Built Housing	(616)	(281)	(370)	478	
Hotel Business	1,362	(19)	(112)	(340)	Hotel Business
Real Estate Services	4,108	(445)	210	430	Real Estate Services
Other	995	669	189	411	Other
Eliminations or corporate	(13,415)	(13,309)	(17,198)	(15,121)	Eliminations or corporate
	177,983	138,567	148,972	158,258	Operating income

(3) Rate of return	2008/3	2009/3	2010/3	2011/3	
					(New Segment)
Building Business	30.1%	29.3%	30.6%	30.6%	Building Business
Residential Business	11.4%	-5.0%	-10.2%	3.5%	Residential Business
Urban Development & Investment Management	57.3%	36.4%	79.4%	15.5%	Commercial Property Development & Investment
International Business	38.3%	26.4%	26.1%	22.2%	International Business
					Investment Management
Architectural Design & Engineering	12.2%	10.9%	7.2%	3.2%	Architectural Design & Engineering
Custom-Built Housing	-2.0%	-1.0%	-1.4%	1.4%	
Hotel Business	4.1%	-0.1%	-0.4%	-1.2%	Hotel Business
Real Estate Services	14.7%	-1.9%	0.8%	1.6%	Real Estate Services
Other	20.0%	17.3%	5.8%	11.9%	Other
Eliminations or corporate					Eliminations or corporate
	22.6%	14.7%	14.7%	16.0%	

(4) Depreciation	2008/3	2009/3	2010/3	2011/3	
					(New Segment)
Building Business	45,893	49,207	61,743	59,501	Building Business
Residential Business	795	1,643	1,962	1,850	Residential Business
Urban Development & Investment Management	2,316	1,260	1,780	1,434	Commercial Property Development & Investment
International Business	5,539	6,070	6,302	5,689	International Business
					Investment Management
Architectural Design & Engineering	40	45	69	79	Architectural Design & Engineering
Custom-Built Housing	144	143	144	200	
Hotel Business	1,510	1,425	1,275	1,153	Hotel Business
Real Estate Services	388	451	537	537	Real Estate Services
Other	139	114	79	72	Other
Eliminations or corporate	99	3	31	109	Eliminations or corporate
	56,867	60,364	73,926	70,628	

(Millions of yen; as percentage of total)

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restment $47,907$ 4.7% $55,809$ 5.4% $10,000$ 1.1 45,091 $4.5%$ $42,108$ $4.1%$ $46,000$ $4.95,220$ $0.5%$ $5,924$ $0.6%$ $5,000$ $0.318,584$ $1.8%$ $19,932$ $1.9%$ $19,000$ $2.027,643$ $2.7%$ $25,654$ $2.5%$ $30,000$ $3.227,719$ $2.7%$ $26,085$ $2.5%$ $27,000$ $2.33,443$ $0.3%$ $3,506$ $0.3%$ $4,000$ $0.5(20,248)$ $(19,628)$ $(20,000)(20,248)$ $(19,628)$ $(20,000)(20,248)$ $(19,628)$ $(20,000)(20,248)$ $(19,628)$ $(20,000)(20,248)$ $(19,628)$ $(20,000)(20,248)$ $(19,628)$ $(20,000)(20,248)$ $(19,628)$ $(20,000)(20,248)$ $(19,628)$ $(20,000)(20,248)$ $(19,628)$ $(20,000)(20,248)$ $(19,628)$ $(20,000)(20,248)$ $(19,628)$ $(20,000)(20,248)$ $(19,628)$ $(20,000)12,234$ $4,792$ $9,0002,528$ $1,464$ $2,0002,528$ $1,464$ $2,0002,528$ $1,464$ $2,0002,528$ $1,464$ $2,000(57)$ 500411 181 $500(15,109)$ $(16,632)$ $(16,500)158,258$ $146,299$ $134,000(15,109)$ $(16,632)$ $(16,500)158,258$ $146,299$ $134,000restment$ $11.8%$ $2.9%$ $20.0%3.3%$ $1.4%$ $2.9%$ $20.0%3.3%$ $1.4%$ $2.9%$ $20.0%3.3%$ $1.4%$ $2.9%$ $20.0%3.3%$ $1.4%$ $2.9%$ $20.0%3.3%$ $1.4%$ $2.9%$ $20.0%3.3%$ $1.4%$ $2.9%$ $20.0%3.2%$ $19.0%$ $17.4%48.4%$ $2.4.7%$ $40.0%3.2%$ $6.0%$ $5.3%-1.2%$ $1.1%$ $1.7%1.6%$ $-0.2%$ $1.9%1.9%$ $12.5%16.0%$ $14.4%$ $14.5%16.0%$ $12.4%$ $12.5%16.0%$ $12.5%$ $12.5%10.0%$ $5.3%$
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(5) Operating income before depreciation	2008/3	2009/3	2010/3	2011/3	
					(New Segment)
Building Business	160,384	168,411	211,579	201,324	Building Business
Residential Business	25,121	(13,817)	(33,768)	13,633	Residential Business
Urban Development & Investment Management	19,179	34,764	42,039	9,621	Commercial Property Development & Investment
International Business	33,083	18,596	16,798	15,704	International Business
					Investment Management
Architectural Design & Engineering	2,364	2,223	1,461	669	Architectural Design & Engineering
Custom-Built Housing	(471)	(138)	(226)	678	
Hotel Business	2,872	1,406	1,163	813	Hotel Business
Real Estate Services	4,496	6	747	967	Real Estate Services
Other	1,134	783	268	483	Other
Eliminations or corporate	(13,315)	(13,306)	(17,167)	(15,012)	Eliminations or corporate
	234,850	198,932	222,898	228,886	

(6) Capital expenditure	2008/3	2009/3	2010/3	2011/3	
					(New Segment)
Building Business	122,149	111,413	79,748	55,853	Building Business
Residential Business	1,835	11,475	6,502	8,375	Residential Business
Urban Development & Investment Management	106,345	11,128	21,964	6,658	Commercial Property Development & Investment
International Business	44,857	70,829	8,222	7,594	International Business
					Investment Management
Architectural Design & Engineering	63	132	151	60	Architectural Design & Engineering
Custom-Built Housing	205	213	321	308	
Hotel Business	1,216	1,057	330	530	Hotel Business
Real Estate Services	729	725	301	461	Real Estate Services
Other	397	99	34	28	Other
Eliminations or corporate	3,798	(393)	4,197	(520)	Eliminations or corporate
	281,597	206,681	121,775	79,350	

(7) Total assets	2008/3	2009/3	2010/3	2011/3	
					(New Segment)
Building Business	2,566,825	2,828,850	2,846,909	2,886,101	Building Business
Residential Business	731,816	750,489	688,298	671,769	Residential Business
Urban Development & Investment Management	337,375	325,851	250,005	192,667	Commercial Property Development & Investment
International Business	351,016	303,982	318,075	292,808	International Business
					Investment Management
Architectural Design & Engineering	22,155	25,329	25,016	24,333	Architectural Design & Engineering
Custom-Built Housing	14,992	14,113	14,250	14,845	
Hotel Business	28,626	26,902	25,416	23,151	Hotel Business
Real Estate Services	31,909	56,026	55,691	25,265	Real Estate Services
Other	26,406	26,401	27,188	27,609	Other
Eliminations or corporate	216,013	71,122	104,213	86,655	Eliminations or corporate
	4,327,137	4,429,070	4,355,065	4,245,209	

We have changed the segment as below since the beginning of FY 2012/3.

Custom-Built Housing Business was integrated into Residential Business.
Urban Development & Investment Management Business was changed to Commercial Property Development & Investment Business.
Investment Management Business for domestic investment management business was newly set by separating it from Commercial Property Development & Investment Business.

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. 79.80	BS	77.74
128.02	BS	119.81
		1 10100 20

	2011/2	2012/2	(Millions of yen 2013/3 (Estimates)
	2011/3	2012/3	2013/3 (Estimates)
	201 224	201.055	
	201,324	201,955	-
	14,248	6,724	-
ent	7,075	3,375	-
	15,704	13,693	-
	2,561	1,504	-
	669	1,263	-
	813	896	-
	967	455	-
	483	267	-
	(14,964)	(16,378)	-
	228,886	213,764	203,500
			(Millions of yen
	2011/3	2012/3	2013/3 (Estimates)
	55,853	143,767	-
	8,644	8,511	-
nt	6,332	81,007	-
	7,594	57,330	-
	326	54	-
	60	26	-
	530	1,251	-
	461	734	-
	28	119	-
	(482)	(131)	-
	79,350	292,671	-
	1		(Millions of yen
	2011/3	2012/3	2013/3 (Estimates)
	• • • • • • • •	0.045.005	
	2,886,101	2,915,905	-
	683,265	685,447	-
nt	164,610	230,467	-
	292,808	328,935	-
	28,056	28,147	-
	24,333	21,520	-
	23,151	23,462	-
	25,265	25,171	-
	27,609	27,468	-
	90,005	100,489	-
	4,245,209	4,387,015	4,609,000

<2013/3> PL 80.00 PL 125.00	BS 80.00 BS 125.00	

3. Building Business Data (Consolidated)

(Thousands of square meters)

	2008/3	2009/3	2010/3	2011/3	2012/3
Contracted area	2,881	3,280	3,643	3,727	3,752
Owned by MEC	2,021	2,265	2,560	2,556	2,498
Subleases	859	1,015	1,082	1,170	1,253

4. Building Business Data (Unconsolidated)

4. Dubding Dusiness Data (Cheorisondated) (1100)						
	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3 (Estimat
(1) Total operating floor space						
Owned by MEC	3,218	3,161	3,359	3,362	3,269	3,234
Subleases	956	1,186	1,301	1,534	1,769	2,082
Total	4,175	4,347	4,660	4,896	5,038	5,316
(2) Leasable area	2,736	2,824	2,983	3,067	3,073	3,328
(3) Vacancy rate (All uses in Japan)	2.06 %	2.86 %	3.40 %	3.58 %	3.58 %	4.0 %
(4) Average rent (All uses in Japan)	¥22,602	¥23,560	¥24,864	¥24,423	¥23,974	¥24,000

5. Marunouchi Area Building Data (Unconsolidated)

5. Marunouchi Area Building Data (Unconsolidated) (Thousands of square meters; millions of year)					
	2008/3	2009/3	2010/3	2011/3	2012/3
Floor space	2,195	2,258	2,565	2,565	2,687
Leasable area	1,415	1,477	1,614	1,582	1,605
Office vacancy rate	0.19 %	1.09 %	2.42 %	2.26 %	2.42 %
Building lease revenue *	¥165,928	¥180,265	¥199,230	¥217,796	196,710

* The figures include revenue related to leasing incomes besides rent revenues, such as common area charges, electricity charges, and penalty charges from tenants.

6. Residential Business Data

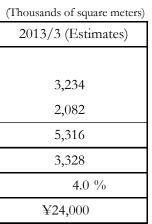
	2010/3	2011/3	2012/3	2013/3 (Estimates)	
Condominiums sold (Millions of yen)	275,120	259,605	243,638	201,000	
Condminiums sold (units)	6,987	6,148	5,482	4,600	
Gross margin	10.8 %	16.0 %	17.3 %	18.0 %	* G
Inventory (units)	1,622	571	296	-	C
New Supply of condominiums (units)	5,910	5,359	5,882	5,500]

ross Margin: Subtract Land Acquisition Cost and onstruction Cost from Sales

*Since a new residential company, Mitsubishi Jisho Residence, was founded on January 2011, we have changed the definition of "Inventory (units)". The above numbers do not include contracted units and completed units before sale.

	Central Tokyo	Other area of Tokyo	Kanagawa, Saitama, Chiba	Other area of Japan
Breakdown of Land Acquisition in FY2012/3	38.1 %	29.7 %	20.2 %	12.0 %

* The figures are based on land cost.



7. Special Purpose Vehicle

7. Special Purpo	ose Vehicle					(Billions of yen)
		2008/3	2009/3	2010/3	2011/3	2012/3
Building Business						
	Equity investment by Mitsubishi Estate	44.2	84.8	86.8	90.0	99.2
	Equity investment by other companies	28.0	46.9	51.8	78.2	104.7
	Interest bearing debt borrowed by SPV (*1)	228.3	430.6	504.4	615.6	611.3
Residential business						
	Equity investment by Mitsubishi Estate	-	2.4	8.9	13.9	33.6
	Equity investment by other companies	-	-	2.0	2.5	2.2
	Interest bearing debt borrowed by SPV(*1)	0.7	-	-	-	4.3
Commercial Property	Development & Investment business					
	Equity investment by Mitsubishi Estate	139.2	171.5	117.6	83.9	109.4
	Equity investment by other companies	82.2	98.0	47.2	27.9	30.0
	Interest bearing debt borrowed by SPV(*1)	429.6	453.3	408.6	428.2	377.6
Total						
	Equity investment by Mitsubishi Estate	183.5	258.7	213.4	187.9	242.4
	Equity investment by other companies	110.3	145.0	101.1	108.8	137.0
	Interest bearing debt borrowed by SPV(*1)	658.7	884.0	913.1	1,043.9	993.3

(*1) All of the debts borrowed by SPV are "Non-Recourse Loan."

8. Total Assets of Major Overseas Subsidiaries

	Main Location	2012/3 *1	Currency Exchange Rate
Rockefeller Group, Inc.	USA	184.0 billions of yen	¥ / \$(BS) 77.74
Paternoster Associates	UK	77.1 billions of yen	¥ / £ (BS) 119.81
Mitsubishi Estate Asia Pte. Ltd. *2	Asia	18.9 billions of yen	¥ /S\$(BS) 59.76

*1 Before consolidation adjustments

*2 Including the equity investments directly by Mitsubishi Estate

9. International Business (Rockefeller Group, Inc.)

	2007/12	2008/12	2009/12	2010/12	2011/12	2012/12(Estimates)
<revenue></revenue>						
Development, Leasing, Property Management	67,614	44,226	37,718	35,278	32,727	35,559
Other	4,307	3,156	2,469	3,564	3,988	4,653
total	71,920	47,382	40,187	38,842	36,715	40,212
<operating income=""></operating>						
Development, Leasing, Property Management	31,452	16,494	13,737	9,391	8,820	9,244
Other	(16)	(118)	(293)	(279)	52	247
G&A expense	(3,153)	(2,993)	(2,102)	(2,299)	(1,929)	(1,866)
total	28,283	13,383	11,342	6,811	6,944	7,626

The numbers include the following S.P.V 1. TMK vehicles under the real estate securitization law -Mitsubishi Estate's share : over 20% 2. YK-TK or GK-TK vehicles under the commercial law -Mitsubishi Estate's share : over 20%

III. Summary of Consolidated Financial Statements

Assets Carbon Image: construction is progress 186,321 181,168 175,159 224,688 215,741 Notes and accounts receivable-trade 57,063 28,049 31,889 40,130 41,927 Marketable securities 31,739 4,442 3,567 5,094 866 Property for sale 153,085 198,085 150,245 217,420 120,573 Property for sale 9,139 89,74 8,844 8,801 8,632 Appropriated construction in progress 10,115 9,162 9,926 7,627 7,208 Other inventories *1 1,102 900 814 844 859 Equity investments 185,640 257,879 226,201 209,990 288,548 Other current assets 51,179 50,006 57,146 42,301 58,199 Allowance for doubtril accounts (446) 4.402 4.506 42,201 38,199 Allowance for doubtril accounts (456) 4.273 12,189 1,193,148 Other cur	1. Consolidated Balance Sheets					(Millions of yes
Current saces r <thr< th=""> r r <</thr<>		At March 31, 2008	At March 31, 2009	At March 31, 2010	At March 31, 2011	At March 31, 2012
Gab 186,321 181,168 175,159 224,688 215,741 Notes and accounts receivable-trade 37,063 28,949 31,889 40,130 41,927 Markenble securities 37,739 4,442 3,567 5,094 866 Property for sale 153,085 198,085 150,245 217,420 120,573 Property for development 9,139 8,974 8,844 8,801 8,632 Appropriated construction in progress 10,315 9,162 9,2926 7,627 7,208 Other inventories '1 1,102 960 814 841 859 Equity investments 185,640 257,879 224,011 209,000 288,548 Other current assets 51,179 59,006 57,146 42,361 58,199 Allowance for doubtful accounts (4436) 4402 A 506 A 502 (2,130) Total current assets 51,179 79,004 876,239 788,952 825,602 Machiney and equipment 255,16	Assets					
Notes and accounts receivable-trade 37,053 28,949 31,889 40,130 41,927 Markenble securities 31,739 4,442 3,567 5,094 866 Property for sale 153,085 198,085 150,245 217,420 120,573 Property for sale in progress 429,181 383,532 323,943 324,713 328,127 Property for development 9,139 8,974 8,844 8,801 8,632 Appropriated construction in progress 10,315 9,162 9,926 7,627 7,208 Other inventories *1 1,102 960 814 841 859 Equity investments 185,640 27,879 226,001 209,900 288,548 Deferred income taxes 47,053 43,559 41,850 18,849 15,148 Deferred income taxes 1,141,885 1,175,139 1,029,082 1,099,926 1,083,704 Fixed assets 1,442,88 1,155,139 1,029,082 1,083,704 5564 Buildings and structures	Current assets					
$\begin{array}{llllllllllllllllllllllllllllllllllll$	Cash	186,321	181,168	175,159	224,688	215,741
$\begin{array}{llllllllllllllllllllllllllllllllllll$	Notes and accounts receivable-trade	37,063	28,949	31,889	40,130	41,927
Property for sale in progress 429,181 383,352 323,943 324,713 328,127 Property for development 9,139 8,974 8,844 8,801 8,632 Appropriated construction in progress 10,915 9,162 9,926 7,627 7,008 Other inventories*1 1,102 960 814 841 859 Equity investments 185,640 257,879 226,201 209,900 288,548 Deferred income taxes 47,053 43,559 41,850 18,849 15,148 Other current assets 51,179 59,006 57,146 42,230 22,130 Total current assets 1,141,385 1,175,139 1,029,082 1,099,926 1,083,704 Fixed assets 753,179 792,064 876,239 788,952 825,602 Machinery and equipment 25,516 22,733 24,223 21,575 20,646 Land 1,564,953 1,632,779 1,652,937 1,613,702 1,672,379 Land 1,564,953	Marketable securities	31,739	4,442	3,567	5,094	866
$\begin{array}{llllllllllllllllllllllllllllllllllll$	Property for sale	153,085	198,085	150,245	217,420	120,573
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Property for sale in progress	429,181	383,352	323,943	324,713	328,127
Other inventories *1 1,102 960 814 841 859 Equity investments 185,640 257,879 226,201 209,900 288,548 Deferred income taxes 47,053 43,559 41,850 18,849 15,148 Other current assets 51,179 59,006 57,146 42,361 58,199 Allowance for doubtful accounts (436) Δ 402 Δ 506 Δ 502 (2,130) Total current assets 1,141,385 1,175,139 1,029,082 1,099,926 1,083,704 Fixed assets 753,179 792,064 876,239 788,952 825,602 Machinery and equipment 25,516 22,733 24,223 21,575 20,646 Land 1,564,953 1,632,779 1,613,702 1,672,379 1,613,702 1,672,379 Construction in progress 83,271 136,344 26,723 35,516 41,037 Other property and equipment 7,267 8,371 1,4472 12,467 13,637	Property for development	9,139	8,974	8,844	8,801	8,632
Equity investments185,640257,879226,201209,000288,548Deferred income taxes47,05343,55941,85018,84915,148Other current assets51,17959,00657,14642,36158,199Allowance for doubtful accounts(436) Λ 402 Λ 506 Λ 502(2,130)Total current assets1,141,3851,175,1391,029,0821,099,9261,089,704Fixed assets1125,51622,73324,22321,57520,646Buildings and structures753,179792,064876,239788,952825,602Machinery and equipment25,51622,73324,22321,57520,646Land1,564,9531,632,7791,652,9371,613,7021,672,379Land in trust280,547277,425277,425245,001308,932Construction in progress83,271136,34426,72335,51641,037Other property and equipment7,2678,37114,47212,46713,637Total property and equipment2,714,7352,869,7182,872,0212,717,3052,822,35Intagible assets61,68486,07688,66586,80288,889Other intangible assets66,18392,48195,59395,38196,344Investment sand other assets3,3871,7991,7691,7261,672Loag-term loans3,3871,7991,7691,7261,672Loag-term loans3,387	Appropriated construction in progress	10,315	9,162	9,926	7,627	7,208
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Other inventories *1	1,102	960	814	841	859
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Equity investments	185,640	257,879	226,201	209,900	288,548
Allowance for doubtful accounts(436) Δ 402 Δ 506 Δ 502(2,130)Total current assets1,141,3851,175,1391,029,0821,099,9261,083,704Fixed assetsProperty and equipment111<	Deferred income taxes	47,053	43,559	41,850	18,849	15,148
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Other current assets	51,179	59,006	57,146	42,361	58,199
Fixed assets Property and equipment Property and structures 753,179 792,064 876,239 788,952 825,602 Machinery and equipment 25,516 22,733 24,223 21,575 20,646 Land 1,564,953 1,632,779 1,652,937 1,613,702 1,672,379 Land in trust 280,547 277,425 277,425 245,091 308,932 Construction in progress 83,271 136,344 26,723 35,516 41,037 Other property and equipment 7,267 8,371 14,472 12,467 13,637 Total property and equipment 2,714,735 2,860,718 2,872,021 2,717,305 2,882,235 Intangible assets 61,684 86,076 88,665 86,602 88,889 Other intangible assets 6,498 6,405 6,927 8,578 7,454 Investments and other assets 251,805 152,424 201,303 183,318 173,991 Long-term loans 3,387 1,799 1,769 1,726 1,672 <td>Allowance for doubtful accounts</td> <td>(436)</td> <td>Δ 402</td> <td>Δ 506</td> <td>Δ 502</td> <td>(2,130)</td>	Allowance for doubtful accounts	(436)	Δ 402	Δ 506	Δ 502	(2,130)
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	Total current assets	1,141,385	1,175,139	1,029,082	1,099,926	1,083,704
Buildings and structures $753,179$ $792,064$ $876,239$ $788,952$ $825,602$ Machinery and equipment $25,516$ $22,733$ $24,223$ $21,575$ $20,646$ Land $1,564,953$ $1,632,779$ $1,652,937$ $1,613,702$ $1,672,379$ Construction in progress $83,271$ $136,344$ $26,723$ $35,516$ $41,037$ Other property and equipment $7,267$ $8,371$ $14,472$ $12,467$ $13,637$ Total property and equipment $2,714,735$ $2,869,718$ $2,872,021$ $2,717,305$ $2,882,235$ Intangible assets $61,684$ $86,076$ $88,665$ $86,802$ $88,889$ Other intangible assets $66,183$ $92,481$ $95,593$ $95,381$ $96,344$ Investments and other assets $66,183$ $92,481$ $95,593$ $95,381$ $96,344$ Investments accurities $251,805$ $152,424$ $201,303$ $183,318$ $173,991$ Long-term loans $3,387$ $1,799$ $1,769$ $1,726$ $1,672$ Lease deposits $86,595$ $88,983$ $96,017$ $97,238$ $101,833$ Deferred income taxes $8,156$ $3,952$ $7,757$ $5,847$ $7,803$ Other investments $56,520$ $47,608$ $53,374$ $46,571$ $41,407$ Allowance for doubtful accounts $(1,631)$ $A,307$ $A,1853$ $A2,2105$ $(1,978)$ Total investments and other assets $404,834$ $291,731$ $358,568$ $33,25,96$ $324,730$ <td>Fixed assets</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Fixed assets					
Buildings and structures $753,179$ $792,064$ $876,239$ $788,952$ $825,602$ Machinery and equipment $25,516$ $22,733$ $24,223$ $21,575$ $20,646$ Land $1,564,953$ $1,632,779$ $1,652,937$ $1,613,702$ $1,672,379$ Construction in progress $83,271$ $136,344$ $26,723$ $35,516$ $41,037$ Other property and equipment $7,267$ $8,371$ $14,472$ $12,467$ $13,637$ Total property and equipment $2,714,735$ $2,869,718$ $2,872,021$ $2,717,305$ $2,882,235$ Intangible assets $61,684$ $86,076$ $88,665$ $86,802$ $88,889$ Other intangible assets $66,183$ $92,481$ $95,593$ $95,381$ $96,344$ Investments and other assets $66,183$ $92,481$ $95,593$ $95,381$ $96,344$ Investments accurities $251,805$ $152,424$ $201,303$ $183,318$ $173,991$ Long-term loans $3,387$ $1,799$ $1,769$ $1,726$ $1,672$ Lease deposits $86,595$ $88,983$ $96,017$ $97,238$ $101,833$ Deferred income taxes $8,156$ $3,952$ $7,757$ $5,847$ $7,803$ Other investments $56,520$ $47,608$ $53,374$ $46,571$ $41,407$ Allowance for doubtful accounts $(1,631)$ $A,307$ $A,1853$ $A2,2105$ $(1,978)$ Total investments and other assets $404,834$ $291,731$ $358,568$ $33,25,96$ $324,730$ <td>Property and equipment</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Property and equipment					
Land $1,564,953$ $1,632,779$ $1,652,937$ $1,613,702$ $1,672,379$ Land in trust $280,547$ $277,425$ $277,425$ $245,091$ $308,932$ Construction in progress $83,271$ $136,344$ $26,723$ $35,516$ $41,037$ Other property and equipment $7,267$ $8,371$ $14,472$ $12,467$ $13,637$ Total property and equipment $2,714,735$ $2,869,718$ $2,872,021$ $2,717,305$ $2,882,235$ Intangible assets $2,714,735$ $2,869,718$ $2,872,021$ $2,717,305$ $2,882,235$ Leascholds $61,684$ $86,076$ $88,665$ $86,802$ $88,889$ Other intangible assets $4,498$ $6,405$ $6,927$ $8,578$ $7,454$ Investment sact $66,183$ $92,481$ $95,593$ $95,381$ $96,344$ Investment sact sets $251,805$ $152,424$ $201,303$ $183,318$ $173,991$ Long-term loans $3,387$ $1,799$ $1,769$ $1,726$ $1,672$ Lease deposits $86,595$ $88,983$ $96,017$ $97,238$ $101,833$ Deferred income taxes $8,156$ $3,952$ $7,757$ $5,847$ $7,803$ Other investments $56,520$ $47,608$ $53,374$ $46,571$ $41,407$ Allowance for doubtful accounts $(1,631)$ $A_3,037$ $A 1,853$ $A 2,105$ $(1,978)$ Total investments and other assets $404,834$ $291,731$ $358,368$ $332,596$ $324,730$ Total investments		753,179	792,064	876,239	788,952	825,602
Land in trust 280,547 277,425 277,425 245,091 308,932 Construction in progress 83,271 136,344 26,723 35,516 41,037 Other property and equipment 7,267 8,371 14,472 12,467 13,637 Total property and equipment 2,714,735 2,869,718 2,872,021 2,717,305 2,882,235 Intangible assets 2,714,735 2,869,718 2,872,021 2,717,305 2,882,235 Intangible assets 61,684 86,076 88,665 86,802 88,889 Other intangible assets 66,183 92,481 95,593 95,381 96,344 Investment saud other assets 66,183 92,481 95,593 95,381 96,344 Investment scurities 251,805 152,424 201,303 183,318 173,991 Long-term loans 3,387 1,799 1,769 1,726 1,672 Lease deposits 86,595 88,883 96,017 97,238 101,833 Deferred income taxes	Machinery and equipment	25,516	22,733	24,223	21,575	20,646
Construction in progress $83,271$ $136,344$ $26,723$ $35,516$ $41,037$ Other property and equipment $7,267$ $8,371$ $14,472$ $12,467$ $13,637$ Total property and equipment $2,714,735$ $2,869,718$ $2,872,021$ $2,717,305$ $2,882,235$ Intangible assets $61,684$ $86,076$ $88,665$ $86,802$ $88,889$ Other intangible assets $61,684$ $86,076$ $88,665$ $86,802$ $88,889$ Other intangible assets $66,183$ $92,481$ $95,593$ $95,381$ $96,344$ Investments and other assets $66,183$ $92,481$ $95,593$ $95,381$ $96,344$ Investment securities $251,805$ $152,424$ $201,303$ $183,318$ $173,991$ Long-term loans $3,387$ $1,799$ $1,769$ $1,726$ $1,672$ Lease deposits $86,595$ $88,983$ $96,017$ $97,238$ $101,833$ Deferred income taxes $8,156$ $3,952$ $7,757$ $5,847$ $7,803$ Other investments $56,520$ $47,608$ $53,374$ $46,571$ $41,407$ Allowance for doubtful accounts $(1,631)$ $A 3,037$ $A 1,853$ $A 2,105$ $(1,978)$ Total investments and other assets $404,834$ $291,731$ $358,368$ $332,596$ $324,730$ Total investments and other assets $404,834$ $291,731$ $358,368$ $332,596$ $324,730$	Land	1,564,953	1,632,779	1,652,937	1,613,702	1,672,379
Other property and equipment7,2678,37114,47212,46713,637Total property and equipment2,714,7352,869,7182,872,0212,717,3052,882,235Intangible assets </td <td>Land in trust</td> <td>280,547</td> <td>277,425</td> <td>277,425</td> <td>245,091</td> <td>308,932</td>	Land in trust	280,547	277,425	277,425	245,091	308,932
Other property and equipment7,2678,37114,47212,46713,637Total property and equipment2,714,7352,869,7182,872,0212,717,3052,882,235Intangible assets </td <td>Construction in progress</td> <td>83,271</td> <td>136,344</td> <td>26,723</td> <td>35,516</td> <td>41,037</td>	Construction in progress	83,271	136,344	26,723	35,516	41,037
Intangible assets61,68486,07688,66586,80288,889 $Leaseholds$ 61,68486,0766,9278,5787,454 $Other intangible assets4,4986,4056,9278,5787,454Total intangible assets66,18392,48195,59395,38196,344Investments and other assets251,805152,424201,303183,318173,991Long-term loans3,3871,7991,7691,7261,672Lease deposits86,59588,98396,01797,238101,833Deferred income taxes8,1563,9527,7575,8477,803Other investments56,52047,60853,37446,57141,407Allowance for doubtful accounts(1,631)\Delta 3,037\Delta 1,853\Delta 2,105(1,978)Total investments and other assets404,834291,731358,368332,596324,730Total fixed assets3,185,7523,253,9303,325,9823,145,2833,303,310$		7,267	8,371	14,472	12,467	13,637
Leaseholds $61,684$ $86,076$ $88,665$ $86,802$ $88,889$ Other intangible assets $4,498$ $6,405$ $6,927$ $8,578$ $7,454$ Total intangible assets $66,183$ $92,481$ $95,593$ $95,381$ $96,344$ Investments and other assets $251,805$ $152,424$ $201,303$ $183,318$ $173,991$ Long-term loans $3,387$ $1,799$ $1,769$ $1,726$ $1,672$ Lease deposits $86,595$ $88,983$ $96,017$ $97,238$ $101,833$ Deferred income taxes $8,156$ $3,952$ $7,757$ $5,847$ $7,803$ Other investments $56,520$ $47,608$ $53,374$ $46,571$ $41,407$ Allowance for doubtful accounts $(1,631)$ $\Delta 3,037$ $\Delta 1,853$ $\Delta 2,105$ $(1,978)$ Total investments and other assets $404,834$ $291,731$ $358,368$ $332,596$ $324,730$ Total fixed assets $3,185,752$ $3,253,930$ $3,325,982$ $3,145,283$ $3,303,310$	Total property and equipment	2,714,735	2,869,718	2,872,021	2,717,305	2,882,235
Other intangible assets $4,498$ $6,405$ $6,927$ $8,578$ $7,454$ Total intangible assets $66,183$ $92,481$ $95,593$ $95,381$ $96,344$ Investments and other assets $251,805$ $152,424$ $201,303$ $183,318$ $173,991$ Long-term loans $251,805$ $152,424$ $201,303$ $183,318$ $173,991$ Long-term loans $3,387$ $1,799$ $1,769$ $1,726$ $1,672$ Lease deposits $86,595$ $88,983$ $96,017$ $97,238$ $101,833$ Deferred income taxes $8,156$ $3,952$ $7,757$ $5,847$ $7,803$ Other investments $56,520$ $47,608$ $53,374$ $46,571$ $41,407$ Allowance for doubtful accounts $(1,631)$ $\Delta 3,037$ $\Delta 1,853$ $\Delta 2,105$ $(1,978)$ Total investments and other assets $404,834$ $291,731$ $358,368$ $332,596$ $324,730$ Total fixed assets $3,185,752$ $3,253,930$ $3,325,982$ $3,145,283$ $3,303,310$	Intangible assets					
Total intangible assets66,18392,48195,59395,38196,344Investments and other assets </td <td>Leaseholds</td> <td>61,684</td> <td>86,076</td> <td>88,665</td> <td>86,802</td> <td>88,889</td>	Leaseholds	61,684	86,076	88,665	86,802	88,889
Total intangible assets66,18392,48195,59395,38196,344Investments and other assets </td <td>Other intangible assets</td> <td>4,498</td> <td>6,405</td> <td>6,927</td> <td>8,578</td> <td>7,454</td>	Other intangible assets	4,498	6,405	6,927	8,578	7,454
Investment securities251,805152,424201,303183,318173,991Long-term loans3,3871,7991,7691,7261,672Lease deposits86,59588,98396,01797,238101,833Deferred income taxes8,1563,9527,7575,8477,803Other investments56,52047,60853,37446,57141,407Allowance for doubtful accounts(1,631)Δ 3,037Δ 1,853Δ 2,105(1,978)Total investments and other assets404,834291,731358,368332,596324,730Total fixed assets3,185,7523,253,9303,325,9823,145,2833,303,310	Total intangible assets	66,183	92,481	95,593	95,381	96,344
Long-term loans $3,387$ $1,799$ $1,769$ $1,726$ $1,672$ Lease deposits $86,595$ $88,983$ $96,017$ $97,238$ $101,833$ Deferred income taxes $8,156$ $3,952$ $7,757$ $5,847$ $7,803$ Other investments $56,520$ $47,608$ $53,374$ $46,571$ $41,407$ Allowance for doubtful accounts $(1,631)$ $\Delta 3,037$ $\Delta 1,853$ $\Delta 2,105$ $(1,978)$ Total investments and other assets $404,834$ $291,731$ $358,368$ $332,596$ $324,730$ Total fixed assets $3,185,752$ $3,253,930$ $3,325,982$ $3,145,283$ $3,303,310$	Investments and other assets					
Lease deposits86,59588,98396,01797,238101,833Deferred income taxes8,1563,9527,7575,8477,803Other investments56,52047,60853,37446,57141,407Allowance for doubtful accounts(1,631)Δ 3,037Δ 1,853Δ 2,105(1,978)Total investments and other assets404,834291,731358,368332,596324,730Total fixed assets3,185,7523,253,9303,325,9823,145,2833,303,310	Investment securities	251,805	152,424	201,303	183,318	173,991
Lease deposits86,59588,98396,01797,238101,833Deferred income taxes8,1563,9527,7575,8477,803Other investments56,52047,60853,37446,57141,407Allowance for doubtful accounts(1,631)Δ 3,037Δ 1,853Δ 2,105(1,978)Total investments and other assets404,834291,731358,368332,596324,730Total fixed assets3,185,7523,253,9303,325,9823,145,2833,303,310	Long-term loans	3,387	1,799	1,769	1,726	1,672
Deferred income taxes $8,156$ $3,952$ $7,757$ $5,847$ $7,803$ Other investments $56,520$ $47,608$ $53,374$ $46,571$ $41,407$ Allowance for doubtful accounts $(1,631)$ $\Delta 3,037$ $\Delta 1,853$ $\Delta 2,105$ $(1,978)$ Total investments and other assets $404,834$ $291,731$ $358,368$ $332,596$ $324,730$ Total fixed assets $3,185,752$ $3,253,930$ $3,325,982$ $3,145,283$ $3,303,310$		86,595	88,983	96,017	97,238	101,833
Other investments 56,520 47,608 53,374 46,571 41,407 Allowance for doubtful accounts (1,631) Δ 3,037 Δ 1,853 Δ 2,105 (1,978) Total investments and other assets 404,834 291,731 358,368 332,596 324,730 Total fixed assets 3,185,752 3,253,930 3,325,982 3,145,283 3,303,310	1	-		7,757	5,847	,
Allowance for doubtful accounts (1,631) Δ 3,037 Δ 1,853 Δ 2,105 (1,978) Total investments and other assets 404,834 291,731 358,368 332,596 324,730 Total fixed assets 3,185,752 3,253,930 3,325,982 3,145,283 3,303,310	Other investments	-				,
Total investments and other assets 404,834 291,731 358,368 332,596 324,730 Total fixed assets 3,185,752 3,253,930 3,325,982 3,145,283 3,303,310		· ·	-			,
Total fixed assets 3,185,752 3,253,930 3,325,982 3,145,283 3,303,310					-	
		,			-	
	Total assets	4,327,137	4,429,070	4,355,065	4,245,209	4,387,015

Note: *1 Effective the fiscal year ending March 31, 2009, Mitsubishi Estate has revised account codes and "Inventries" is reclassified into detail accounts.

					(Millions of ye
	At March 31, 2008	At March 31, 2009	At March 31, 2010	At March 31, 2011	At March 31, 2012
Liabilities					
Current liabilities					
Notes and accounts payable-trade	114,780	101,450	78,800	76,113	77,860
Short-term borrowings	56,131	139,300	105,586	75,507	79,002
Current portion of long-term debt	161,418	194,087	286,169	201,885	147,695
Commercial paper	10,000	10,000	-	-	-
Bonds due within one year	43,587	63,216	39,916	36,330	76,235
Accrued income taxes	38,372	20,273	8,472	15,857	15,455
Deferred tax liability	-	33	0	1	-
Other current liabilities	159,622	161,236	132,077	127,210	162,804
Total current liabilities	583,913	689,597	651,023	532,906	559,053
Long-term liabilities					
Bonds	540,000	545,000	550,000	530,000	560,000
Long-term borrowings	834,269	880,129	772,149	788,097	845,635
Lease deposits received	359,561	371,141	382,413	374,719	373,189
Deferred tax liability	226,241	206,460	223,756	214,060	181,398
Deferred tax liabilities on land revaluation	323,953	333,045	332,194	332,181	321,230
Accrued employees' retirement benefits	18,083	14,296	15,570	15,322	15,420
Accrued directors' retirement benefits	691	786	644	587	712
Negative goodwill	67,172	84,921	83,705	79,074	82,995
Other long-term liabilities	25,955	28,979	37,384	63,210	73,463
Total long-term liabilities	2,395,928	2,464,759	2,397,819	2,397,254	2,454,046
Fotal liabilities	2,979,841	3,154,357	3,048,842	2,930,161	3,013,100
Net assets					
Shareholders' equity					
Capital	136,534	136,534	141,373	141,373	141,373
Capital surplus	165,216	165,216	170,485	170,485	170,485
Retained earnings	387,214	408,775	402,792	449,889	471,087
Less treasury stock, at cost	(3,440)	(3,715)	(3,926)	(4,390)	(4,366)
Total shareholders' equity	685,524	706,810	710,724	757,358	778,580
Other accumulated comprehensive income					
Unrealized holding gain on securities	89,621	30,730	59,729	48,021	47,251
Deferred gains or losses on hedging instruments	(357)	(591)	(376)	(254)	(238)
Land revaluation reserve	472,578	460,009	458,303	458,297	500,647
Foreign currency translation adjustments	(8,478)	(48,462)	(45,223)	(61,151)	(69,449)
Total other accumulated comprehensive income	553,364	441,684	472,432	444,912	478,211
Stock acquisition rights	142	218	305	381	451
Minority interests	108,264	125,999	122,760	112,395	116,672
Total net assets		1,274,713	1,306,222	1,315,047	, ,
	1,347,295				1,373,915
Total liabilities and net assets	4,327,137	4,429,070	4,355,065	4,245,209	4,387,015

2. Consolidated Income Statements

	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3 (Estimates)
Revenue from operations	787,652	942,626	1,013,415	988,447	1,013,069	927,000
Operating income	177,983	138,567	148,972	158,258	146,299	134,000
Non-operating income						
Interest income	3,349	1,714	390	435	334	500
Dividend income	3,474	4,053	2,781	3,265	3,829	4,000
Amortization of consolidation goodwill	-	1,041	1,060	943	835	1,000
Equity in earnings of unconsolidated subsidiaries and affiliates	3,739	1,558	763	661	515	500
Other non-operating income	3,752	2,867	4,345	3,196	3,606	3,000
Total non-operating income	14,316	11,235	9,342	8,503	9,122	9,000
Non-operating expenses						
Interest expense	22,167	31,073	29,207	24,777	23,046	24,000
Loss on disposal of fixed assets	4,616	4,024	6,676	6,136	6,586	6,000
Other non-operating expenses	3,454	6,080	5,049	5,016	5,124	4,000
Total non-operating expenses	30,238	41,179	40,933	35,930	34,756	34,000
Income before taxes and special items	162,061	108,624	117,381	130,830	120,665	109,000
Extraordinary income						
Gain on sales of fixed assets	-	-	-	-	2,205	-
Gain on sales of investment securities	1,697	-	1,059	-	-	-
Gain on sales of shares of affiliated companies	2,255	6,283	-	-	-	-
Gain on sales of beneficial interest in trust	1,737	-	-	-	-	-
Gain on transference of air right	-	-	1,263	-	-	-
Other extraordinary income	-	-	-	-	-	1,000
Total extraordinary income	5,690	6,283	2,323	-	2,205	1,000
Extraordinary loss						
Loss on valuation of inventories	1,458	7,375	-	-	-	-
Loss related to retirement of fixed assets	1,194	2,562	-	3,052	7,728	27,000
Loss on valuation of investment securities	2,769	7,524	-	3,286	-	-
Impairment loss on equity investments	-	-	54,523	3,587	3,011	-
Impairment loss	1,498	2,447	34,309	2,788	18,133	-
Loss on early repayment of loans	1,168	-	-	-	-	-
Loss on cancelation of land acquisition	-	4,991	-	-	-	-
Loss related to the Disaster	-	-	-	2,159	-	-
Loss related to serviced apartment business	-	-	-	-	3,618	-
Loss related to measures of soil pollution	-	-	-	-	1,569	-
Loss related to termination cost of employee benefit facility (clinic)	-	-	-	-	1,296	-
Fotal extraordinary loss	8,088	24,902	88,832	14,874	35,357	27,000
ncome before income taxes and minority interests	159,663	90,005	30,872	115,955	87,513	83,000
Corporation tax, inhabitants' tax and enterprise tax	52,390	34,707	16,319	26,953	28,715	24,000
Income taxes-deferred	9,472	(6,606)	(4,966)	21,687	(10,070)	26,000
ncome before minority interests	-	-	19,518	67,314	68,869	57,000
Minority interests	10,836	16,481	7,618	3,095	12,356	7,000
Net income	86,963	45,423	11,900	64,219	56,512	50,000
	00,703	+3,423	11,900	07,217	50,512	30,000

3. Consolidated Cash Flow Statements	8		- 1		-	(Millions of yer
	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3 (Estimates)
Income before income taxes and minority interests	159,663	90,005	30,872	115,955	87,513	83,000
Adjustment for extraordinary income or loss	(124)	19,316	94,000	15,968	32,223	22,5 00
Depreciation and amortization	56,867	60,364	73,926	70,628	67,465	69,5 00
Decrease (increase) in inventories	(79,102)	16,048	106,227	71,676	109,481	1,000
Decrease (increase) in equity investments	(85,042)	(93,848)	(20,284)	9,183	(82,423)	(84,000)
Other	(14,669)	9,230	(34,234)	(12,076)	16,788	(40,500)
Income taxes, etc.	(53,840)	(55,293)	(37,837)	(12,073)	(27,805)	(24,000)
Net cash provided by (used in) operating activities	(16,248)	45,824	212,668	259,263	203,243	27,500
Proceeds from sales of marketable securities and investment securities Proceeds from sales of property and equipment and beneficial interests in trust of property and equipment	11,448 13,253	9,046 169	2,223 4,468	4,904 157	2,907 10,592	-
Purchases of property and equipment	(270,798)	(201,088)	(114,085)	(76,332)	(282,171)	(196,500)
Other	33,889	(22,627)	(5,246)	4,045	(3,338)	(2,000)
Net cash (used in) provided by investing activities	(212,207)	(214,500)	(112,639)	(67,223)	(272,009)	(198,500)
Newly acquired funds	389,537	334,439	282,461	277,245	347,169	443,000
Repayment	(130,408)	(226,649)	(322,794)	(362,719)	(271,023)	(238,000)
Cash dividends paid	(33,878)	(27,357)	(24,328)	(20,905)	(21,342)	(21,000)
Other	13,691	60,622	(42,191)	(33,890)	2,385	(72,000)
Net cash used in financing activities	238,942	141,055	(106,852)	(140,269)	57,189	112,000
Effect of exchange rate on cash and cash equivalents	(2,765)	(7,585)	612	(2,096)	(2,262)	-
Net increase (decrease) in cash and cash equivalents	7,721	(35,206)	(6,210)	49,674	(13,839)	(59,000)
Increase in cash and cash equivalents arising from changes in the scope of consolidation	5,901	542	-	1,563	7	2,000
Decrease in cash and cash equivalents arising from changes in the scope of consolidation Increase in cash and cash equivalents arising from	-	(495)	(516)	-	(66)	-
mergers and acquisitions	-				607	-
Cash and cash equivalents at the beginning of year Cash and cash equivalents at the end of year	206,089 219,712	219,712 184,552	184,552 177,825	177,825 229,062	229,062 215,771	216,000 159,000

3. Consolidated Cash Flow Statements

4. Total Assets, Capital Investment and Depreciation (Consolidated)

	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3 (Estimates)
Total assets	4,327,137	4,429,070	4,355,065	4,245,209	4,387,015	4,609,000
Capital investment	270,798	201,088	114,085	76,332	282,171	196,500
Depreciation	56,867	60,364	73,926	70,628	67,465	69,500

(Millions of yen)

(Millions of yen)

*2012/3 Capital investment	Mitsubishi Estate	Building Business	Marunouchi redevelopment construction cost etc. = 108,900					
282,100 million yen	212,600		Refurbishment cost etc. = 14,800					
		Other	Commercial Property Development & Investment (Investment in property) = 80,900 Residential Business = 7,100					
	Other	Rockefeller Group, Inc.,	Rockefeller Group, Inc. = 30,900	Chelsea Japan Co., Ltd.= 7,000				
	69,500	etc.	Sunshine City = 4,600	Marunouchi Heat Supply = 4,900 Tokyo Kotsu Kaikan = 1,500				

*2013/3 Capital investment (Estimates)	Mitsubishi Estate	Building Business	Marunouchi redevelopment construction cost etc. = 86,500				
196,500 million yen	144,000		Refurbishment cost etc. = $21,000$				
		Other	Commercial Property Development & Investment (Investment in property) = 23,500 Residential Business = 13,000				
	Other	Rockefeller Group, Inc.,	Rockefeller Group, Inc. = 24,000	Paternoster Associates = 8,000			
	52,500	etc.	Chelsea Japan Co., Ltd. = 6,500	Sunshine City = 5,000	Marunouchi Heat Supply = 4,000		

5. Interest-Bearing Debt (Consolidated)

	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3 (Estimates)
Interest-bearing debt	1,645,407	1,834,195	1,762,111	1,639,050	1,716,890	1,934,000
Net interest-bearing debt *1	1,425,695	1,649,642	1,584,286	1,409,987	1,501,118	1,775,000
Interest expense	22,167	31,073	29,235	24,777	23,087	24,000
Financial income and expense (net) *2	(15,344)	(25,304)	(26,063)	(21,076)	(18,923)	(19,500)
Average interest rate *3	1.66 % *5	1.79 % *6	1.63 %	1.46 %	1.38 %	1.31 %
Debt equity ratio *4	1.32	1.60	1.49	1.36	1.37	1.50

*1 Net interest-bearing debt = Interest-bearing debt - Cash and cash equivalents

*2 Financial income and expense = Interest income + Dividend income - Interest expense

*3 Average interest rate = Interest expense /Interest-bearing debt (average)

*4 Debt equity ratio = Interest-bearing debt / Shareholders' equity

*5 As of end of fisical 2008/3, 4 subsidiaries are newly consolidated on B/S. (P/L consolidation starts from the beginning of fisical 2009/3)

The interest bearing debt of 4 subsidiaries is reflected in the calculation. Average interest rate excluding the above debt is 1.83%.

*6 As of end of fisical 2009/3, several subsidiaries are newly consolidated on B/S. (P/L consolidation starts from the beginning of fisical 2010/3)

The interest bearing debt of several subsidiaries is reflected in the calculation. Average interest rate excluding the above debt is 1.80%.

(Millions of yen)

6. Major Consolidated Subsidiaries

2012/3 Result									(Millions of yen)
	Share of MEC	Revenue from operations	Operating income	Income before taxes and special items	Net income	Total assets	Shareholders' equity	Interest-bearing debt	Depreciation
Mitsubishi Estate Co., Ltd.	-	426,947	99,060	86,557	36,700	3,567,727	1,202,972	1,386,353	41,541
Mitsubishi Jisho Residence Co., Ltd.	100.00%	258,173	8,504	7,361	4,866	513,147	260,796	146,655	680
Mitsubishi Real Estate Services Co., Ltd.	100.00%	22,212	179	725	372	22,459	13,160	35	437
Mitsubishi Estate Home Co., Ltd.	100.00%	27,245	471	504	518	9,582	2,638	-	141
Mitsubishi Jisho Sekkei, Inc.	100.00%	16,936	2,474	2,446	1,359	19,917	14,827	-	56
Royal Park Hotels & Resorts Co., Ltd.	100.00%	17,563	(260)	(285)	(354)	6,741	57	2,495	395
Mitsubishi Estate Building Management Co., Ltd.	100.00%	35,469	2,446	2,481	1,426	37,079	8,147	2	72
Mitsubishi Jisho Community Co., Ltd.	100.00%	30,674	1,276	1,274	520	9,143	5,274	-	203
Mitsubishi Jisho Property Management Co., Ltd.	100.00%	22,596	1,284	1,321	781	22,968	9,566	-	29
Marunouchi Heat Supply Co., Ltd.	64.16%	12,578	199	145	35	24,734	15,326	5,742	2,459
Chelsea Japan Co., Ltd.	60.00%	31,145	9,897	9,460	5,503	84,511	23,400	33,834	5,554
Sunshine City Corporation	59.62%	28,629	7,040	6,143	3,006	108,072	46,236	33,944	5,966
Royal Park Hotel Co., Ltd.	51.00%	9,377	212	77	23	15,868	6,697	5,962	690
Rockefeller Group, Inc.	100.00%	36,715	6,943	5,742	1,294	184,097	85,865	71,431	3,777
	-	1,013,069	146,299	120,665	56,512	4,387,015	1,256,791	1,716,890	67,465

2013/3 (Estimates)

2015/5 (Lisumates)									(Willions of year
	Share of MEC	Revenue from operations	Operating income	Income before taxes and special items	Net income	Total assets	Shareholders' equity	Interest-bearing debt	Depreciation
Mitsubishi Estate Co., Ltd.	-	411,000	82,000	70,000	28,000	3,996,000	1,215,000	1,762,000	43,000
Mitsubishi Jisho Residence Co., Ltd.	100.00%	209,000	10,400	9,400	11,700	495,000	270,000	166,100	785
Mitsubishi Real Estate Services Co., Ltd.	100.00%	23,233	603	669	262	22,671	13,302	35	460
Mitsubishi Estate Home Co., Ltd.	100.00%	27,338	20	26	15	9,800	2,653	-	145
Mitsubishi Jisho Sekkei, Inc.	100.00%	16,000	2,230	2,230	1,319	20,783	15,693	-	53
Royal Park Hotels & Resorts Co., Ltd.	100.00%	20,937	130	94	49	6,791	106	2,276	472
Mitsubishi Estate Building Management Co., Ltd.	100.00%	37,883	2,670	2,702	1,672	38,276	9,344	1	58
Mitsubishi Jisho Community Co., Ltd.	100.00%	31,381	1,656	1,659	1,009	9,979	6,110	-	194
Mitsubishi Jisho Property Management Co., Ltd.	100.00%	22,784	1,130	1,151	719	23,220	10,024	-	31
Marunouchi Heat Supply Co., Ltd.	64.16%	12,717	(604)	(589)	(592)	25,459	14,623	7,428	2,751
Chelsea Japan Co., Ltd.	60.00%	32,700	9,850	9,460	5,800	82,800	26,700	31,900	5,570
Sunshine City Corporation	59.62%	28,357	6,330	4,985	3,090	106,890	48,366	30,631	5,607
Royal Park Hotel Co., Ltd.	51.00%	10,301	693	560	333	15,708	7,030	5,498	695
Rockefeller Group, Inc.	100.00%	40,212	7,626	6,369	1,323	183,593	96,644	57,536	3,694
	-	927,000	134,000	109,000	50,000	4,609,000	1,293,000	1,934,000	69,500

(Millions of yen)